

Protect your business with enhanced machinery cover



Extended machinery warranties don't normally provide cover for breakdown or accidental damage caused whilst in operation. That's where we have you covered.

Developed in conjunction with a leading insurer, the MACH 3-5-7 insurance policy is designed for operators of industrial and commercial machinery. It helps you plan for unforeseen mechanical breakdowns and production interruptions.

MACH 3-5-7 can protect:

Almost any new or used fixed and installed machine under 10 years old that is not used in:

- food processing,
- pre-press & digital print machinery, or
- recycling, reclamation or disposal of waste.

Flexible cover and fixed premiums

You can choose up to seven years' flexible cover. And, once you've chosen the length of your policy, regardless of the number of losses reported, the premium is guaranteed never to rise throughout the lifetime of the policy.* MACH 3-5-7 allows you to secure protection for your machinery longer than conventional insurance policies or repair contracts.

Your choice of repairer

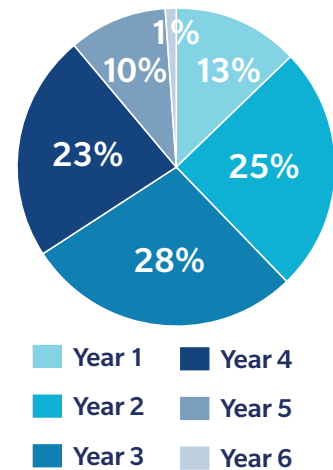
You can choose the quickest and most convenient repairer for you and your machinery, subject to policy limits. This could mean the cost of downtime is kept to a minimum and that you're in complete control of the repairs. You can even make a repair using your own qualified in-house engineers.

Don't wait for your warranty to expire

While it's true that you're more vulnerable to breakdown losses after your warranty expires, your insurance premium will be significantly reduced if you take out a MACH 3-5-7 policy when you purchase a machine. As the likelihood of a claim is much less in year one (see chart opposite) your premium will reflect this. Remember with MACH 3-5-7 you choose the length of the policy, effectively allowing you to benefit from year one prices for up to seven years!*

It's also worth noting that there are certain claims supplier's warranties don't cover, in particular damage or operator error claims. Make sure your machinery is covered with Mach 3-5-7.

New machinery claims during MACH 3-5-7 policy term



Source – internal database managed by Marsh Commercial, showing the distribution of claims made in the period 01/01/2011 to 31/12/2018 for MACH 3-5-7 policies commencing in 2011 and 2012 for new machines with at least 9 months' warranty remaining. Data accurate as at 29/01/2019

Extended warranties have their limitations. MACH 3-5-7 goes beyond these.

For more information please contact First Business Solutions Limited

on **01634 386869**

or email info@firstbusinessgroup.co.uk



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Visit marshcommercial.co.uk to find out more about our services

*Excluding insurance premium tax increases.

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